COURTESY TRANSLATION

** The following text is a courtesy translation and in case of differences between the English and the Italian text, the Italian text shall prevail

Re: Proposed 2017 - 2021 fee evolution and convocation for the consultation meeting for Fiumicino and Ciampino airport users in the framework of the annual consultation with the airport users

In compliance with the current regulatory framework, the provisions set in articles 6, 7 and 8 of the 2009/12/EC Directive (Airport charges Directive) and with ENAC Guidelines on "Public consultation between the airport managing company and the airport users for the ordinary and on dispensation Economic Regulation Agreements" (hereinafter "ENAC Guidelines"), this letter initiates ADR's consultation process of Fiumicino and Ciampino airports' users with respect to the fee evolution related to the fee period March 1st 2017 – February 28th 2021.

In order to guarantee the broadest possible debate, the following documents have been published by ADR on its web site at https://www.adr.it/web/aeroporti-di-roma-en-/tariff-proposal-2017/2021

- ADR Economic Regulation Agreement Users consultation on the proposal of 2017-2021 fee update - Preliminary Information;
- 2017-2021 fee update Users consultation: investments;
- Quality indicators and action Plan for the fee period March 2017 February 2021;
- Environmental protection Plan for the fee period March 2017 February 2021;
- Report on the fourth year of the quality and environmental protection Plan for Fiumicino and Ciampino airports;
- Forecast of the traffic trend of the Capital airport system (fee period March 2017 February 2021);
- Allowable costs in 'base year' and proposed fees for regulated services (fee level structure for each airport);

The procedure set out below has been established for the consultation process:

- September 26th 2016: deadline for the submission of users' initial observations on the information provided for the consultation;
- October 5th 2016: public hearing for users;
- October 21st 2016: deadline for the submission by users of their final observations;
- November 7st 2016: end of the consultation.

The public hearing planned for **October 5th 2016** will be held at **10:00 a.m**. at the Hilton Rome Airport Hotel, via Arturo Ferrarin, 2, 00054, Fiumicino, for users of both Fiumicino and Ciampino airports.

The following matters will be discussed at the meeting:

- a) Traffic: Forecast of the traffic trend during the fee period March 2017 February 2021;
- b) Investment: Status of the investment foreseen by the Update of the Long-term Technical

Document annexed to ADR - ENAC Economic Regulation Agreement, with a description of the utilisation of existing infrastructure and the results achieved and expected by investment completed and in progress;

- c) Quality and Environment: Report on the achievements in the 4th year of the Quality and environmental protection Plan: July 2015 June 2016 achievements for quality and environmental protection indicators included in ADR- ENAC Economic Regulation Agreement; explanation of the proposed revised indicators and of the target values of the said indicators to be achieved during the fee period March 2017 February 2021;
- d) <u>Proposed fee level structure:</u> 2017 2021 allowable costs and consequent fee proposal for the period March 1st 2017 February 28th 2021 for each of the regulated services.

The undersigned Company will provide complete and detailed information on each of the above matters at the public hearing scheduled for October 5th 2016, in addition to any necessary clarifications.

As stated above, interested parties may provide their observations on the documentation listed above in order to maximise the benefit of the October 5th 2016 hearing to the following email address: infoutenti@adr.it. Observations received by September 26th may be examined and discussed during the October 5th hearing.

Further and final observations may be provided by users subsequent to the hearing but no later than October 21st 2016 by email to <u>infoutenti@adr.it</u>. Subject to scrutiny by the relevant authorities, that according to ADR - ENAC Economic Regulation Agreement shall be completed no later than December 30th, the Company will promptly publish on its website <u>www.adr.it</u> the decisions regarding fee levels to be applied starting on March 1st 2017.

ADR encourages wide-scale participation of users in the consultation process initiated by this note and at the meeting of October 5th with the aim to share an effective analysis of expectations on airport development and correlated traffic growth. Recipients of this note are consequently encouraged to circulate this note among as many users as possible.

In order to make the procedure leaner, the Committees and the Associations addressees of the present note are kindly invited to send to the e-mail address <u>infoutenti@adr.it</u>, within 2pm of October 4th 2016, the name of their own representative (and the possible representatives of their members) who will attend the hearing and who will have the power of attorney to sign the minutes.

It is hereby communicated that ADR, for the activities listed in article 6.1 and article 8 of ENAC Guidelines on users' consultations of October 31st 2014, has appointed Mr. Marco Troncone as "contact person" for the consultation process, email address infoutenti@adr.it. Tel. +39 06 6595 28647.

Yours sincerely,